

## OUR VISION

To support, generate & facilitate the growth of a strong business sector. To retain and create employment, regenerate pride & a positive profile within the community.



Our Future is Local

[www.griffithbusinesschamber.com.au](http://www.griffithbusinesschamber.com.au)

## Chamber News

JULY 2017



## Presidents Report

I hope you all had a successful and smooth EOFY!

Thank you to those members who have renewed with us, we appreciate your support. Just a reminder if you haven't paid your membership please do so by 31st July. If you have misplaced your invoice by error, please contact us.

### So how does your membership support help Griffith Business Chamber?

- 1: We are a strong voice for the business community.
- 2: We provide support and represent members by lobbying at a local, state and federal government level about important issues affecting the business community that relate to our 10 point plan. (which you can read further in the newsletter).
- 3: We also provide an avenue to inform, advocate and promote our members.
- 4: We know local businesses are a gem and back bone to any community and must continue to receive every opportunity to thrive.
- 5: We want Griffith to thrive and grow so it becomes magnetic for various industries to invest, allowing the community and businesses to reap the rewards, but only if you have committees like Griffith Business Chamber lobbying for growth and/or change.

When we have solid support, we are halfway there in achieving these goals for the business community.

By now you would of seen our new local TV ad on air. It has a strong message of what Griffith Business Chamber want to achieve and see happen for our business community. In return we ask the community to support our members by shopping locally.

Recently i attended a meeting a Rail meeting in Narrandera with many local Councils and Industry from Griffith between Griffith & Shepparton. At this meeting was Sam Birrell from Greater Shepparton to gauge support for the re-activation of the Narrandera to Tocumwal rail line linking up with a new section to Shepparton.

There was overwhelming support to proceed to the next stage, which was a meeting that i attended in Sydney with Narrandera Council, Sam Burrell along with Freight industry leaders and Rothchild Bank. The focus of the meeting was to discuss the feasibility of the project and the consensus was it's very achievable.

Rail Industry leaders are convinced that where it's takes 17 hours now for a container to reach Port of Melbourne, it would only be 7 hours via the reopened Narrandera to Tocumwal line. The cost to ship a 20 ft container to Melbourne from Griffith would be a least \$100 less than present.

These savings would make our region even more competitive on the global stage and we need to follow these. It was suggested that the steering committee meet with Port of Melbourne to engage with them and show our united position.

On another front, Griffith City Council may be considering reinforcing the Section 94A contribution. The Griffith Business Chamber lobbied some years ago to have Griffith City

Council drop this to assist developers and make Griffith more competitive. With a moratorium of 94A soon to be reviewed, Griffith Business Chamber are urging Council to retain this until 2022.

In light of the housing/land shortage and pressure on commercial property, development applications should be encouraged and stimulated with less conditions, cost and burden on potential developers.

2016 Census have been released and the results are quite interesting. It seems as though population has increased from 2011 results. The medium rent has increased from \$180 in 2011 to \$220 in 2016 , private dwellings and medium weekly income have increased as well. The NSW State Government announced recently that First Home buyers will be assisted by the removal of stamp duty up to \$650,000. This will have a significant impact in the housing market, but we need to act fast to stimulate further residential development to cater for this housing boom era.

I sincerely hope Griffith City Council reconsider enforcing Section 94A whilst developers are struggling to justify investment here over other council areas.

[Here is the link to see the latest census data for Griffith LGA.](#)

A new NSW Retail Leases Act is being introduced from 1 July 2017. The NSW Government says the new Act will create more certainty, transparency and fairness for retail businesses and landlords.

Note: Information sourced by REINSW. Please contact your local Real Estate Agent for further clarification.

### **What are the main changes?**

- No minimum term. There is no requirement for a lease to have a minimum term of five years
- Copy and registration of lease. All leases must be signed and returned to the tenant within three months of the lease being signed. Leases exceeding three years must be registered
- Liability for outgoings is limited to those disclosed in the lessor disclosure statement. Landlords must disclose all the outgoings in the disclosure statement if it wishes to recover such outgoings from a tenant
- Lessor disclosure statement. There will be a new prescribed form
- Retail Lease preparation fees. The landlord cannot recover mortgagee consent fees
- Non-retail premises. ATMs, internet booths, public telephones and vending machines are not retail premises and excluded from the Act
- Consent to assignment. A landlord may withhold consent to assignment if the retail shop lease was awarded by public tender and the proposed assignee fails to meet any criteria of the tender
- Bank guarantee. Bank guarantees must be returned within two months of the lessee complying with the obligations under the lease
- Demolition. A lessor may rely on a demolition clause if it can prove that demolition cannot be practically carried out without vacant possession of a retail shop
- Monetary limit on Tribunal's jurisdiction. NSW Civil and Administrative Tribunal will have the jurisdiction to hear claims up to \$750,000.

This brings me to our upcoming members event on 17th August with guest speaker Senior Economist, Geordan Murray from HIA (Housing Industry Association)

### **Where will residential building activity head in 2018 and beyond?**

Residential building activity in New South Wales has been running hot for the last couple of years. During the upswing of the cycle the detached house building market awoke from a decade long slumber, the lower density multi-unit market posted exceptional growth and the apartment market boomed. However, the sands are shifting as we progress towards a new phase of the cycle.

Sydney has been the epicenter of residential building activity but regional areas of NSW have also contributed to the state's stellar performance in recent years.

HIA Senior Economist, Geordan Murray, will assess a range of factors influencing demand for new housing, renovations activity, existing property and more in considering the outlook for the housing industry in Griffith and the surrounding regions.

More information will be sent out closer to the date.

*Regards Pat Pittavino*

# PINK UP GRIFFITH 2017!

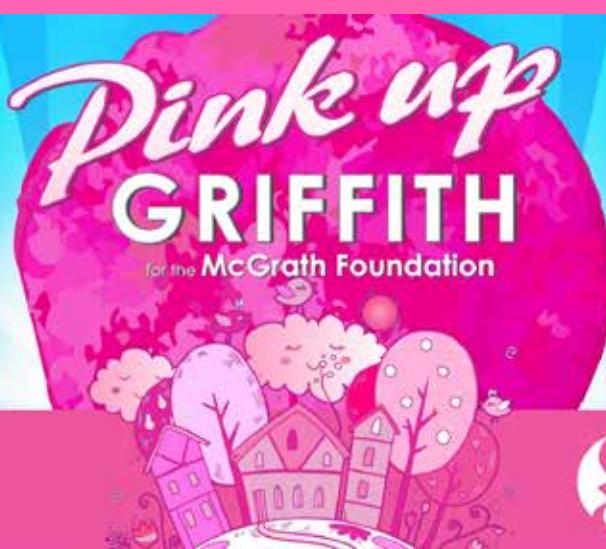
♥ OUR SEARCH FOR COMMITTEE MEMBERS  
STARTS NOW!

♥ ON 6TH OF OCTOBER 2017 AT 12PM WE  
WILL BE HOLDING A LUNCHEON  
TO SUPPORT BREAST CANCER AWARENESS  
MONTH

♥ OUR GOAL IS TO LIGHT/DECORATE  
ALL OF GRIFFITH PINK FOR THE ENTIRE  
MONTH OF OCTOBER

♥ TO COME ON BOARD CONTACT TALIA AT  
GRIFFITH REAL ESTATE ON 02 6962 1455  
OR EMAIL: RECEPTION@GRIFFITHRE.COM

Shining a light on  
breast cancer in  
our community in  
support of the  
McGrath Foundation





ROY  
SPAGNOLO  
& ASSOCIATES  
Chartered Accountants

**Roy and his team have grown with Casella Family Brands and provide invaluable advice in assisting with our business success. We have relied on his expertise in consulting, advisory and taxation services to support all our needs. His team of skilled professionals have made sure that all of our companies are covered for taxation and statutory matters.**

**- John Casella**



RM2697571



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193 Yambil Street, Griffith NSW 2680  
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Like Us On  
**facebook**



Ideal for meetings, product launches, staff training or small workshops

## CONFERENCE SOLUTIONS

Quest Griffith conference facilities provide you with quality, choice, flexibility and convenience. Our dedicated conference co-ordinator can arrange catering, any seating configuration to suit your event and tailor an all day inclusive package.

### STATE-OF-THE-ART BUSINESS FACILITY

- Activ2Touch 65" LCD Panel with interactive whiteboard display
- High speed WiFi
- PA with Hearing impaired Audio Headset System
- Audio visual equipment
- Complimentary iced water, mints, note pads and pens
- Abundance of natural light and air with breakout terrace area
- Range of business administration services



# Ready to make the switch?

Average return of **9.22 %** p.a.\*

For the MySuper (Balanced) option since 1988 to 30/06/2016.



Southern NSW  
& Victoria  
Michael Wynne  
0400 979 942

your local Regional Manager



[austsafe.com.au](http://austsafe.com.au)

## Proudly supporting Griffith businesses

\*Based on the earning rate which is the return minus applicable investment fees, taxes and administration fees. Excluding weekly administration fee. Past performance is not a reliable indicator of future performance. Read the relevant AustSafe Super Product Disclosure Statement (PDS) before making a decision in relation to the product available at austsafe.com.au which summarises important information about being a member of AustSafe Super. Austsafe Pty Ltd ABN 96 010 528 597 AFSL 314183 is the Trustee of AustSafe Super ABN 92 398 191 503



*Modern Dentistry.  
Tradition Meets Innovation.*

Dentistry is changing, advances in dental technology can make your trip to the dentist an entirely new experience. Since 1978, Yambil Dental Care has continuously strived to remain at the edge of the newest techniques and materials in order to provide the best possible service to the community.



*Dental innovations available at  
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- CEREC CAD/CAM (Same Day Crowns)
- Invisalign (Invisible Orthodontics)
- The Wand: Computerized Painless Injections
- Velscope Vx (Oral Cancer Screening)
- Dental implants
- Digital Imaging and X-Rays
- Zoom (in office Tooth Whitening)
- Biolase ilase (Laser Dentistry)
- Operating Microscopes & Binocular Loupes
- DIAGNOdent Caries Detection

At Yambil Dental Care, the motto is to provide excellent dental treatment, through a very high standard of care, offered in a warm, family oriented, child friendly atmosphere. To learn more about what contemporary dentistry has to offer, Yambil Dental Care's website provides an invaluable source of information. The online booking system also makes organising your next dental appointment easier than ever before.

82 Yambil Street, Griffith NSW 2680  
**(02) 6962 3048**

For more information, please visit our website  
[www.yambildentalcare.com.au](http://www.yambildentalcare.com.au) or find us on Facebook

We are open:  
Monday to Friday from 8.30am till 5.30 pm  
Saturdays from 8.30 am till 1pm



# 10 point plan

for griffith to thrive & prosper  
2017 - 2018

**Griffith Business Chamber are right amongst the important issues affecting businesses and strive to achieve the following points for Griffith to Thrive & Prosper**

## **WATER**

Engage with federal, state and local governments to ensure water security for every growing season, in order sustain and promote our position as an integral and important region as the Food Bowl of Australia.

## **EDUCATION**

Push for superior access to all levels of education, to ensure job ready students are equipped to enter the workforce.

## **REGIONAL BRANDING**

To build a trust mark that will promote, add value, gain trust and integrity. Provide a clear focus on making consumers aware of our clean, green and fresh agricultural products, food and fibre grown in our area.

## **DECENTRALISATION**

Encourage decentralisation of government services and departments to relocate to Griffith for the purpose of increasing government efficiency and responsiveness, including incentives to re-locate to Griffith with the application of a special tax zone under current "Zone A".

## **HEALTH**

Push for immediate commencement of full re-development of Griffith Base Hospital by 2020 to compliment St Vincent's Community Private Hospital.

## **HOUSING**

Liaise with Griffith City Council to produce a strategic plan to cater for the immediate and future requirements of residential developments plus expected population growth.

## **REJUVENATION**

Push for the commitment from Griffith City Council for the immediate start to current CBD strategy. To develop an appropriate plan and funding for an overall strategy to include all business districts, villages and industrial areas plus incorporate a 50m pool as a magnetic tourism destination.

## **REPRESENTATION**

Ensure Griffith Business Chamber are actively engaged with federal, state and local governments departments across a range of issues. A focus is to ensure our local council strives for continual improvement, removal of red tape and benchmarking. To also establish a separate Griffith Economic Board.

## **TRANSPORT**

Ensure reliable and cost effective means of transport is accessible for all industries and business operations including import and export via air, rail and road options.

## **RETIREMENT**

Ensure Griffith is the preferred retirement community that would attract adults over 50yrs with disposable income. Critical components in infrastructure are; superior health support, affordable and convenient transport options, support and growth of existing services.

## Local Chamber member entitlements

Local Chamber Members		
Inclusion	Entitlement	About your entitlement
Member directory	Unlimited	Raise your profile and promote your business to the wider business community. Expand your business networks and promote special offers or exclusive incentives to other members through your customisable listing in the directory.
Business Hotline 13 26 96	Unlimited calls	With just one call you are connected to the right information, support and advice for all your business questions.
Advice Line calls  Workplace and Legal 13 29 59  Marketing 13 26 96	3 calls per annum	A dedicated phone service providing members with specialist advice in the areas of Industrial Relations, Legal and Marketing.  Simple queries answered in one call, or if more complex advice is required, an outline of how best to proceed will be given. Either way, you will enjoy the peace of mind knowing that you're getting trusted professional advice.
Business Propel	Included	The next evolution in business assessment tools. Offering an end to end view, this tool will shape your business for success.
Networking and educational events	Local Chamber member rates	NSW Business Chamber events are run regularly across the state to help you increase your business network and stay up to date with topical business issues and matters.
Business magazine	Quarterly	Business Connect electronic edition, keeping you up-to-date with the latest business news and trends across NSW and Australia.
e-Newsletter	Monthly	Member only e-newsletter updating you on the latest news and trends for your region.
Business Legals Toolkit	Access to sample documents included  Full version available at member rates	Online access to legally approved commercial agreements, templates and other essential business documents.
Free trial of WorkplaceOHS	14 day trial	WorkplaceOHS is an online resource that helps make your workplace safe and helps you meet your OHS and safety obligations.
Free trial of WorkplaceInfo	14 day trial	WorkplaceInfo is the ultimate online workplace relations Resource that helps you manage all your IR, HR and Payroll matters.

\*Local Chamber members can upgrade to full NSW Business Chamber membership at a 20% discount on condition of retaining Local Chamber membership.

# Member Directory

*Thank you for your support*



## Accommodation / Pubs / Clubs / Restaurants / General Stores / Wholesalers

Dannys Store  
Griffith Exies Club  
Griffith Leagues Club  
Griffith Retirement Estate  
Hotel Victoria  
Il Corso Cafe  
Peeches Coffee Lounge  
Quest Apartments Griffith - SILVER SPONSOR  
SPAR Driver  
The Area Hotel  
The Globe Backpackers  
Yoogali Club

## Accountants / Banks / Finance / Insurance / Legal & other services

ANZ Bank  
AON Risk Services  
Bendigo Bank  
Beyond Bank  
Capello Rowe Lawyers  
Cater & Blumer  
Cheers Financial Services  
Commonwealth Bank  
David Davidge Solicitors  
Elders Insurance Riverina  
Integral Rural Financial Services  
ITP Griffith  
Julia Puntoriero Law  
Mallinson Binks & Muir  
My Lending Specialist  
National Australia Bank  
Noyce Salmon & D'Aquino Solicitors  
NRMA  
Pinnacle HPC Accountants  
Roy Spagnolo & Associates - GOLD SPONSOR  
Suncorp

## Animal / Animal Health Care

Griffith Feed and Grain

## Automotive: Car Sales / Repairs etc..

Bob Jane T-Mart  
Camden Lane  
Doms Motors  
Griffith Autoscreens  
Griffith City Volkswagen  
Griffith Motor Group  
Griffith Motorcycle Centre  
Keith Gill Motors  
Leo Franco Motors  
Owen Toyota  
Riverina Lift Trucks / RapidClean  
Rod Hume Automotive

## Builders / Trade Services/ Waste & Essential Services

All Property Solutions  
Area Builders  
EJ & K Industries  
Griffith H-Hardware  
Griffith Recycling  
Guidolin Agrimac  
MIA Quikskips & MIA Quik Waste  
R.Davidson Building  
Southern Cross Link Marking  
Stabilfix

## Community

Griffith City Council  
Griffith Neighbourhood House  
Griffith Post School Options  
Wagga BEC  
Keven Bradford

## Computers / IT / Phone / Internet

Eacom  
Leading Edge Computers  
Telstra Store  
Veritech

## Consultancy Services

Booth Associates  
Marketing Solutions  
Planningmatters Development Service  
Riverina Building Certifiers  
Straight Lines Design & Marketing  
The Articulate Pear  
Griffith Counselling & Mediation Service NSW

## Employment / Training / Apprenticeships/ Education

Advanced Rehabilitation Management Services  
APM Employment Services  
Coz Wine  
Griffith Skills Training  
Sureway Employment & Training  
The Personel Group  
VERTO  
Western Riverina Community College Inc  
Wodonga Institute of Tafe (NEBAS)  
Deakin University  
Riverina Wine & Food Tech Centre - TAFE

# Member Directory

*Thank you for your support*



## Farming / Agriculture

Ag'n'Vet Services  
Agricultural Tours Riverina  
Buller Pastrol  
Dennis Salvestrin Devloper  
Garson Pastoral  
Grainlink  
Murami Farming Co  
South Pacific Seeds  
Tanuki PTY LTD  
Terra Ag Services  
Warrawidgee Station  
Yenda Prods

## Furniture / Floorcoverings / Whitegoods / Electrical

Caesars Furniture  
Carpet Court Griffith  
Sleepdoctor Griffith  
Knockonwood Furniture & Bedding  
Fred Cole

## Health / Beauty / Pharmacy / Fitness

Blooms The Chemist  
Drive Thru Pharmacy  
Griffith Dental Lounge  
John Dodd Pharmacy  
My Mind Matters  
Yambil Dental Care - SILVER SPONSOR

## Home Based Business - Wine Industry

Sam Trimboli

## Manufacturing / Mining

Arumpo Bentonite  
Collier & Miller  
Griffith Almet Engineering  
Rivcott Pty Ltd  
Suman's Engineering  
The All Natural Company  
Yoogali Engineering

## Mechanic

Danny DalBri

## Media

WIN TV  
The Area News  
2RG / Star FM

## Oil / Petrol Companies

F & RN McNabb  
Lowes Petroleum

## Real Estate

Elders Real Estate  
Griffith Real Estate  
Rawlinson & Brown

## Other Services

Aitken Rowe Testing Laboratories  
Amberley Pastoral Co.  
Cammy's Green & Clean Dry Cleaners  
Collier & Trencerry  
Riverina Complete Solar  
Solar Mad

## Photography / Design & Printing / Stationary

Dobijaworld  
Janet's Design & Signs  
Office Choice

## Retail: Clothing Men's, Women's, Children, Shoes

Athletes Foot  
Essential Bags  
Kendells Shoes  
Peter Pan

## Retail: Gift Shops / Specialty Stores

Billabong Bottleshop  
Collins Booksellers  
Driver Bottle'O  
Frank Ellis  
Gifts 4 Locals  
Griffith Camera House  
MIA Casa  
Searls Newsagency  
Griffith Newsagency

## Sporting / Leisure / Outdoor

GB Sports  
Griffith Golf Club  
Griffith Harness Racing Club

## Transport

Ettamogah Rail Hub  
Freightlink  
K&SL Nelson Transport  
Linx Logistics

## Wineries

Calabria Family Wines  
Casella Wines  
DeBortoli Wines  
Mc Williams Wines  
Morandin Family Wines  
Yarran Wines  
Black Gate Estate

## OUR VISION

To support, generate & facilitate the growth of a strong business sector. To retain and create employment, regenerate pride & a positive profile within the community.



[www.griffithbusinesschamber.com.au](http://www.griffithbusinesschamber.com.au)

The Griffith Business Chamber is a not for profit association that has been promoting, supporting & protecting the interests & sustainability of businesses in Griffith since 1953. Our large membership base gives us a strong voice when it comes to important issues affecting the business community. We continue to represent & improve the local business landscape but we can only achieve this with your valuable membership.

*Reasons to be a member of the Griffith Business Chamber include...*

- **Know that your business can assist Griffith to Thrive & Grow**

Griffith Business Chamber are right amongst the important issues affecting businesses and strive to achieve key area's for Griffith to **Thrive & Grow**. With your support we can continue to achieve our core objectives which are; Improve water security. Provide superior access to all levels of education. Create a Regional Brand to add value to our agricultural sector. Encourage decentralisation of government services & departments. Improve health facilities. Encourage residential developments & the overall rejuvenation of the CBD plus other areas. Engage with federal, state & local government about a range of issues. To establish a separate Griffith Economic Board. Reliable & cost effective means of transport are accessible for all industries & business operations. To ensure Griffith is the preferred retirement community. *All of which affect the business community across every type industry in some way.*

- **An avenue to voice concerns/issues**

All members are encouraged to contact our Executive at any time with any issues or concerns relating to business.

- **Gain voice in government**

With your support, Griffith Business Chamber can provide a strong collective voice to represent the interest of businesses to all levels of government, about important issues that directly and indirectly affect your business.

- **Networking opportunities / Invitations to workshops & seminars**

Share your idea's, passion, initiatives with other like minded businesses at Chamber events, featuring special guest speakers on various topics throughout the year.

- **Advertising**

Chamber are proactive in sending a clear message about supporting local businesses.

- **Monthly E-news & regular correspondence**

Keep up to date about events/issues affecting local business & community.

- **Inclusion on our website & newsletter**

Members Listing

- **Free NSW Business Chamber Alliance Membership;**

Our alliance partnership with the NSW Business Chamber, entitles you to the following additional free benefits;

- Access to a Business & Advice Hotline, providing IR, HR, Legal and Marketing advice
- Regular Webinars | E- Newsletter | Business Connect Magazine
- Plus a whole range of other valuable & useful services for businesses.





# Griffith Business Chamber Membership Application 2017-2018

[www.griffithbusinesschamber.com.au](http://www.griffithbusinesschamber.com.au)

## 1 Contact Details

Business Name..... ABN.....  
Street Address.....  
Suburb..... State..... Post Code.....  
Postal Address ....., Suburb..... State..... Post Code.....  
Website..... Year Business Established.....  
Industry Type ..... eg: 1980

### Primary Contact to receive Chamber correspondence & invoice

First Name.....Last Name..... Phone.....  
Email.....

### Additional contacts to receive correspondence

Email 2 .....  
Email 3 .....

## 2 NSW Business Chamber Alliance Membership

As a member of the Griffith Business Chamber you are *automatically* entitled to FREE Alliance Membership with the NSW Business Chamber. This includes access to a range of additional business tools and resources.

If you do not wish to accept this membership, OPT-OUT by ticking this box:   
Terms and conditions of the Alliance Program are available at [www.nswbusinesschamber.com.au](http://www.nswbusinesschamber.com.au)



## 3 Membership Fees

Community/Non for Profit	\$33	<input type="checkbox"/>	21 - 30 employees	\$340	<input type="checkbox"/>
Home Based Business	\$88	<input type="checkbox"/>	31 + employees	\$550	<input type="checkbox"/>
1 - 10 employees	\$120	<input type="checkbox"/>	Silver sponsor	\$770	<input type="checkbox"/>
11 - 20 employees	\$230	<input type="checkbox"/>	Gold Sponsor	\$990	<input type="checkbox"/>

## 4 Payment Options

### Cheque

Payable to: Griffith Business Chamber Inc  
Post to: PO Box 93, GRIFFITH NSW 2680

### \*\* NEW ACCOUNT DETAILS \*\*

### Direct Deposit

Name: Griffith Business Chamber Inc  
BSB 325 185 Account Number 2264 2811  
Reference: Please use your Business Name

## 5 Sign

Name .....

Signature .....

Date .....

## 6 Submit application

Please scan and email your application form to [info@griffithbusinesschamber.com.au](mailto:info@griffithbusinesschamber.com.au)

# 2017-2018 Membership



Community / Non for Profit	\$33.00 inc GST
Home Based Business	\$88.00 inc GST
1-10	\$120.00 inc GST
11-20	\$230.00 inc GST
21-30	\$340.00 inc GST
30+	\$550.00 inc GST
Silver Sponsor	\$770.00 inc GST
Gold Sponsor	\$990.00 inc GST

## Silver Sponsorship Extras:

Logo to appear on front of Chamber Newsletter as "SILVER SPONSOR" & on website

PLUS receive an advertisement in Monthly Newsletter. PLUS the ability to send 3 emails specific to your business.

## Gold Sponsorship Extra's:

Logo to appear on front of Chamber Newsletter as 'GOLD SPONSOR' & on website, and all email

correspondence. PLUS receive an advertisement in Monthly Newsletter. PLUS the ability to send 3 emails specific to your business.

## Contact our Committee



### President

#### **Paul Pierotti**

02 6964 2777

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### Vice President

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### Vice President

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### Treasurer

#### **Sky Han**

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### Secretary

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### Public Officer

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